

Woolworths Employees' Credit Union Limited (A.B.N. 67 087 651 803)
APS 330 Financial Reporting As At June 2018
Basic public disclosure requirements on capital and credit risk

Table A Capital Base elements

| | | Current Quarter 30 June 2018 | Previous Quarter 31 March 2018 |
|-----|--|---------------------------------|-----------------------------------|
| | | \$ | \$ |
| 1 | Directly issued qualifying ordinary shares (and equivalent for mutually-owned entities) capital | | |
| 2 | Retained earnings | 8,753,352 | 8,689,254 |
| 3 | Accumulated other comprehensive income (and other reserves) | | |
| 4 | <i>Directly issued capital subject to phase out from CET1 (only applicable to mutually-owned companies)</i> | | |
| 5 | Ordinary share capital issued by subsidiaries and held by third parties (amount allowed in group CET1) | | |
| 6 | Common Equity Tier 1 capital before regulatory adjustments on Equity Tier 1 capital : regulatory adjustments | 8,753,352 | 8,689,254 |
| 7 | Prudential valuation adjustments | | |
| 8 | Goodwill (net of related tax liability) | | |
| 9 | Other intangibles other than mortgage servicing rights (net of related tax liability) | | |
| 10 | Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability) | | |
| 11 | Cash-flow hedge reserve | | |
| 12 | Shortfall of provisions to expected losses | | |
| 13 | Securitisation gain on sale (as set out in paragraph 562 of Basel II framework) | | |
| 14 | Gains and losses due to changes in own credit risk on fair valued liabilities | | |
| 15 | Defined benefit superannuation fund net assets | | |
| 16 | Investments in own shares (if not already netted off paid-in capital on reported balance sheet) | | |
| 17 | Reciprocal cross-holdings in common equity | | |
| 18 | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital (amount above 10% threshold) | | |
| 19 | Significant investments in the ordinary shares of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold) | | |
| 20 | Mortgage service rights (amount above 10% threshold) | | |
| 21 | Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability) | | |
| 22 | Amount exceeding the 15% threshold | | |
| 23 | of which: significant investments in the ordinary shares of financial entities | | |
| 24 | of which: mortgage servicing rights | | |
| 25 | of which: deferred tax assets arising from temporary differences | | |
| 26 | National specific regulatory adjustments (sum of rows 26a, 26b, 26c, 26d, 26e, 26f, 26g, 26h, 26i and 26j) | 218,529 | 196,868 |
| 26a | of which: treasury shares | | |

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| | | | |
|-----|--|------------------|------------------|
| 26b | of which: offset to dividends declared under a dividend reinvestment plan (DRP), to the extent that the dividends are used to purchase new ordinary shares issued by the ADI | | |
| 26c | of which: deferred fee income | | |
| 26d | of which: equity investments in financial institutions not reported in rows 18, 19 and 23 | | |
| 26e | of which: deferred tax assets not reported in rows 10, 21 and 25 | | |
| 26f | of which: capitalised expenses | 218,529 | 196,868 |
| 26g | of which: investments in commercial (non-financial) entities that are deducted under APRA rules | | |
| 26h | of which: covered bonds in excess of asset cover in pools | | |
| 26i | of which: undercapitalisation of a non-consolidated subsidiary | | |
| 26j | of which: other national specific regulatory adjustments not reported in rows 26a to 26i | | |
| 27 | Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions | | |
| 28 | Total regulatory adjustments to Common Equity Tier 1 | 218,529 | 196,868 |
| 29 | Common Equity Tier 1 Capital (CET1) | | |
| | Additional Tier 1 Capital: instruments | 8,534,823 | 8,492,386 |
| 30 | Directly issued qualifying Additional Tier 1 instruments | | |
| 31 | of which: classified as equity under applicable accounting standards | | |
| 32 | of which: classified as liabilities under applicable accounting standards | | |
| 33 | <i>Directly issued capital instruments subject to phase out from Additional Tier 1</i> | | |
| 34 | Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1) | | |
| 35 | <i>of which: instruments issued by subsidiaries subject to phase out</i> | | |
| 36 | Additional Tier 1 Capital before regulatory adjustments | | |
| | Additional Tier 1 Capital: regulatory adjustments | | |
| 37 | Investments in own Additional Tier 1 instruments | | |
| 38 | Reciprocal cross-holdings in Additional Tier 1 instruments | | |
| 39 | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital (amount above 10% threshold) | | |
| 40 | Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions) | | |
| 41 | National specific regulatory adjustments (sum of rows 41a, 41b and 41c) | | |
| 41a | of which: holdings of capital instruments in group members by other group members on behalf of third parties | | |
| 41b | of which: investments in the capital of financial institutions that are outside the scope of regulatory consolidations not reported in rows 39 and 40 | | |
| 41c | of which: other national specific regulatory adjustments not reported in rows 41a and 41b | | |
| 42 | Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions | | |

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| | | | |
|-----|---|------------|------------|
| 43 | Total regulatory adjustments to Additional Tier 1 capital | | |
| 44 | Additional Tier 1 capital (AT1) | | |
| 45 | Tier 1 Capital (T1=CET1+AT1) | 8,534,823 | 8,492,386 |
| | Tier 2 Capital: instruments and provisions | | |
| 46 | Directly issued qualifying Tier 2 instruments | | |
| 47 | <i>Directly issued capital instruments subject to phase out from Tier 2</i> | | |
| 48 | Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group T2) | | |
| 49 | <i>of which: instruments issued by subsidiaries subject to phase out</i> | | |
| 50 | Provisions | | |
| 51 | Tier 2 Capital before regulatory adjustments | | |
| | Tier 2 Capital: regulatory adjustments | | |
| 52 | Investments in own Tier 2 instruments | | |
| 53 | Reciprocal cross-holdings in Tier 2 instruments | | |
| 54 | Investments in the Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital (amount above 10% threshold) | | |
| 55 | Significant investments in the Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions | | |
| 56 | National specific regulatory adjustments (sum of rows 56a, 56b and 56c) | | |
| 56a | <i>of which: holdings of capital instruments in group members by other group members on behalf of third parties</i> | | |
| 56b | <i>of which: investments in the capital of financial institutions that are outside the scope of regulatory consolidation not reported in rows 54 and 55</i> | | |
| 56c | <i>of which: other national specific regulatory adjustments not reported in rows 56a and 56b</i> | | |
| 57 | Total regulatory adjustments to Tier 2 capital | | |
| 58 | Tier 2 capital (T2) | 261,351 | 258,533 |
| 59 | Total capital (TC=T1+T2) | 8,796,174 | 8,750,919 |
| 60 | Total risk-weighted assets based on APRA standards | 54,155,047 | 54,212,842 |
| | Capital ratios and buffers | | |
| 61 | Common Equity Tier 1 (as a percentage of risk-weighted assets) | 15.76% | 15.66% |
| 62 | Tier 1 (as a percentage of risk-weighted assets) | 15.76% | 15.66% |
| 63 | Total capital (as a percentage of risk-weighted assets) | 16.24% | 16.14% |
| 64 | Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus countercyclical buffer requirements plus G-SIBs buffer requirement, expressed as a percentage of risk-weighted assets) | 7.50% | 7.50% |
| 65 | <i>of which: capital conservation buffer requirement</i> | | |
| 66 | <i>of which: ADI-specific countercyclical buffer requirements</i> | | |
| 67 | <i>of which: G-SIB buffer requirement</i> | | |
| 68 | Common Equity Tier 1 available to meet buffers (as a percentage of risk-weighted assets) | 5.72% | 5.62% |
| | National minima (if different from Basel III) | | |
| 69 | National Common Equity Tier 1 minimum ratio (if different from Basel | | |

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| | | | |
|--|--|--|--|
| | III minimum) | | |
| 70 | National Tier 1 minimum ratio (if different from Basel III minimum) | | |
| 71 | National total capital minimum ratio (if different from Basel III minimum) | | |
| Amount below thresholds for deductions (not risk-weighted) | | | |
| 72 | Non-significant investments in the capital of other financial entities | | |
| 73 | Significant investments in the ordinary shares of financial entities | | |
| 74 | Mortgage servicing rights (net of related tax liability) | | |
| 75 | Deferred tax assets arising from temporary differences (net of related tax liability) | | |
| Applicable caps on the inclusion of provisions in Tier 2 | | | |
| 76 | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap) | | |
| 77 | Cap on inclusion of provisions in Tier 2 under standardised approach | | |
| 78 | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap) | | |
| 79 | Cap for inclusion of provisions in Tier 2 under internal ratings-based approach | | |
| Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2018 and 1 Jan 2022) | | | |
| 80 | <i>Current cap on CET1 instruments subject to phase out arrangements</i> | | |
| 81 | <i>Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)</i> | | |
| 82 | <i>Current cap on AT1 instruments subject to phase out arrangements</i> | | |
| 83 | <i>Amount excluded from AT1 instruments due to cap (excess over cap after redemptions and maturities)</i> | | |
| 84 | <i>Current cap on T2 instruments subject to phase out arrangements</i> | | |
| 85 | <i>Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)</i> | | |

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CAPITAL REQUIREMENTS

Capital requirements in the ADI is determined by the risk weights of the relevant assets held with the minimum required capital to over 8% of the risk weighted assets. The ADI maintains a capital policy level of Minimum 13.50% and a capital target of 15.50%. The level of capital as at 30 June 2018 is 16.24%.

The risk weighted assets for each asset grouping as set out in the table below is determined by the APRA Prudential Standards APS 112. These are prescribed risk weights to measure the level of risk of based on the nature and level of security supporting the assets recovery.

The risk weighted assets held as at the end of the quarter ended 30 June 2018 is as follows

Table B Risk Weighted Assets By Asset Class

| | Prescribed | |
|--|---------------------------------|-----------------------------------|
| | RWA | |
| | \$ | |
| | Current quarter 30 June 2018 | Previous quarter 31 March 2018 |
| (a) Capital requirements (in terms of risk-weighted assets) for credit risk (excluding securitisation) by portfolio; | | |
| • Loans - secured by residential mortgage | 31,594,196 | 31,101,479 |
| • Loans - other retail | 7,877,837 | 7,771,390 |
| • Liquid investments | 5,121,456 | 5,151,692 |
| • all other assets | 805,106 | 1,655,494 |
| Total credit risk on balance sheet | 45,398,595 | 45,680,055 |
| Total credit risk off balance sheet (commitments) | | |
| • Undrawn financial commitments (overdrafts, credit cards, line of credit, Loans approved not advanced, guarantees) | 1,433,444 | 1,475,625 |
| • Capital requirements for securitisation | - | - |
| (b) Capital requirements for market risk. | - | - |
| (c) Capital requirements for operational risk. | 7,323,008 | 7,057,159 |
| Total Risk Weighted assets (Sum above components) | 54,155,047 | 54,212,839 |

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CAPITAL HELD BY THE ADI

The capital held by the ADI exceeds the policy and minimum capital prescribed by the APRA Prudential standards. This excess facilitates future growth within the ADI.

The capital ratio is the amount of capital described in Table C divided by the risk weighted assets

Table C

| | Capital \$ | | Capital Ratio | |
|----------------------|---------------------------------|-----------------------------------|---------------------------------|-----------------------------------|
| | Current quarter 30 June 2018 | Previous quarter 31 March 2018 | Current quarter 30 June 2018 | Previous quarter 31 March 2018 |
| Common Equity Tier 1 | 8,534,823 | 8,492,386 | 15.76% | 15.66% |
| Tier 1 | 8,534,823 | 8,492,386 | 15.76% | 15.66% |
| Total Capital | 8,796,174 | 8,750,919 | 16.24% | 16.14% |

CREDIT RISK

(i) CREDIT RISK – INVESTMENTS

Surplus cash not invested in loans to members are held in high quality liquid assets. This included the funds required to be held to meet withdrawal of deposits by members of the ADI.

The ADI uses the ratings of reputable ratings agencies to assess the credit quality of all investment exposure, where applicable, using the credit quality assessment scale in APRA prudential Guidance in APS112. The credit quality assessment scale within this standard has been complied with.

The table D below excludes the Equities and off balance sheet exposures. Off balance sheet exposures are set out in the table F that follows

The exposure values associated with each credit quality step are as follows in Table D:

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Table D

Current Quarter 30 June 2018

| | Current quarter | | | | | |
|--|-----------------------------------|---------------------------------|---------------------|---------------------|-------------------------------------|--|
| Investments with banks and other ADI's | Average gross exposure in quarter | Carrying value on balance sheet | Past due facilities | Impaired facilities | Specific Provision as at end of qtr | Increase in specific provision and write offs in qtr |
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Cuscal | 5,993,186 | 7,767,038 | - | - | - | - |
| Banks | 10,908,712 | 11,614,744 | - | - | - | - |
| Government | - | - | - | - | - | - |
| Total | 16,901,898 | 19,381,782 | - | - | - | - |

Previous quarter 31 March 2018

| | Previous quarter | | | | | |
|--|-----------------------------------|---------------------------------|---------------------|---------------------|-------------------------------------|--|
| Investments with banks and other ADI's | Average gross exposure in quarter | Carrying value on balance sheet | Past due facilities | Impaired facilities | Specific Provision as at end of qtr | Increase in specific provision and write offs in qtr |
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Cuscal | 5,993,545 | 8,385,159 | - | - | - | - |
| Banks | 10,875,768 | 11,161,385 | - | - | - | - |
| Government | - | - | - | - | - | - |
| Total | 16,869,313 | 19,546,544 | - | - | - | - |

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CREDIT RISK – LOANS

The classes of loans entered into by the ADI are limited to loans; commitments and other non-market off-balance sheet exposures. The ADI does not enter into debt securities; and over-the-counter derivatives.

Impairment details

The level of impaired loans by class of loan is set out below. In the note below -

- Carrying Value is the amount of the balance sheet gross of provision (net of deferred fees)
- Past due loans is the 'on balance sheet' loan balances which are behind in repayments past due by 90 days or more but not impaired
- Impaired loans are the 'on balance sheet' loan balances which are at risk of not meeting all principle and interest repayments over time
- Provision for impairment is the amount of the impairment provision allocated to the class of impaired loans
- The losses in the period equate to the additional provisions set aside for impaired loans, and bad debts written off in excess of previous provision allowances.

The impaired loans are generally not secured against residential property. Some impaired loans are secured by bill of sale over motor vehicles or other assets of varying value. It is not practicable to determine the fair value all collateral as at the balance date due to the variety of assets and condition

The analysis of the ADI's loans by class, is as follows in Table E

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Table E [excludes off balance sheet exposures or equities. Off balance sheet exposures are set out in the table F that follows]

Current Quarter 30 June 2018

| Loans Portfolio | Gross exposure value - Average for the period | Gross exposure value on balance sheet | Commitments – redraws, overdraft facilities undrawn | Past due facilities | Impaired facilities | Specific Provision as at end of qtr | Increase in specific provision and write offs in qtr |
|---------------------------|---|---------------------------------------|---|---------------------|---------------------|-------------------------------------|--|
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Mortgage secured | 88,517,035 | 88,747,511 | 7,176,427 | 136,143 | - | - | - |
| Personal | 6,298,868 | 6,690,734 | 26,300 | 12,084 | 12,084 | 13,341 | 5,960 |
| Overdrafts & Credit cards | 1,162,487 | 1,205,667 | 601,911 | 3,741 | 9,396 | 5,223 | 41 |
| Total | 95,978,390 | 96,643,912 | 7,804,638 | 151,968 | 21,480 | 18,564 | 6,001 |

Previous quarter 31 March 2018

| Loans Portfolio | Gross exposure value -Average for the period | Gross exposure value on balance sheet | Commitments – redraws, overdraft facilities undrawn | Past due facilities | Impaired facilities | Specific Provision as at end of qtr | Increase in specific provision and write offs in qtr |
|---------------------------|--|---------------------------------------|---|---------------------|---------------------|-------------------------------------|--|
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Mortgage secured | 88,417,376 | 87,845,282 | 7,249,779 | 134,222 | - | - | - |
| Personal | 6,209,383 | 6,622,288 | 23,300 | 10,122 | 10,122 | 7,381 | (5,831) |
| Overdrafts & Credit cards | 1,153,656 | 1,161,666 | 637,453 | 2,549 | 10,677 | 5,182 | (283) |
| Total | 95,780,415 | 95,629,236 | 7,910,532 | 146,893 | 20,799 | 12,563 | (6,114) |

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General Reserve for Credit Losses

This reserve is set aside to quantify the estimate for potential future losses in the loans and investments.

In addition to the provision for impairment, the board has recognised the need to make an allocation from retained earnings to ensure there is adequate protection for members against the prospect that some members will experience loan repayment difficulties in the future.

The reserve has been determined on the basis of the past experience with the loan delinquency and amounts written off.

The value of the reserve is amended to reflect the changes in economic conditions, and the relevant concentrations in specific regions and industries of employment within the loan book.

| | Current quarter 30 June 2018 | Previous quarter 31 March 2018 |
|---------|---|---|
| Balance | 261,351 | 258,533 |

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OFF BALANCE SHEET ARRANGEMENTS

The ADI has entered into arrangements for off balance sheet loans to support its liquidity requirements from time to time. The table below states the current value of off balance sheet loans managed by the ADI as at 30 June 2018

Table F

Current Quarter 30 June 2018

| | Securitised Loans Off- balance sheet exposures | Off- balance sheet loans exposures |
|----------------|--|---------------------------------------|
| | Aggregate amount | Aggregate amount |
| | \$ | \$ |
| Mortgage loans | 26,931 | 7,281,162 |
| Personal loans | - | - |
| Credit cards | - | - |
| Total | 26,931 | 7,281,162 |

The recognised gain or loss on off balance sheet arrangements entered into in the past quarter is \$ Nil

Previous Quarter 31 March 2018

| | Securitised Loans Off- balance sheet exposures | Off- balance sheet loans exposures |
|----------------|--|---------------------------------------|
| | Aggregate amount | Aggregate amount |
| | \$ | \$ |
| Mortgage loans | 10,134 | 6,639,829 |
| Personal loans | - | - |
| Credit cards | - | - |
| Total | 10,134 | 6,639,829 |